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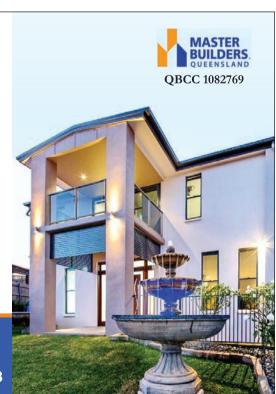
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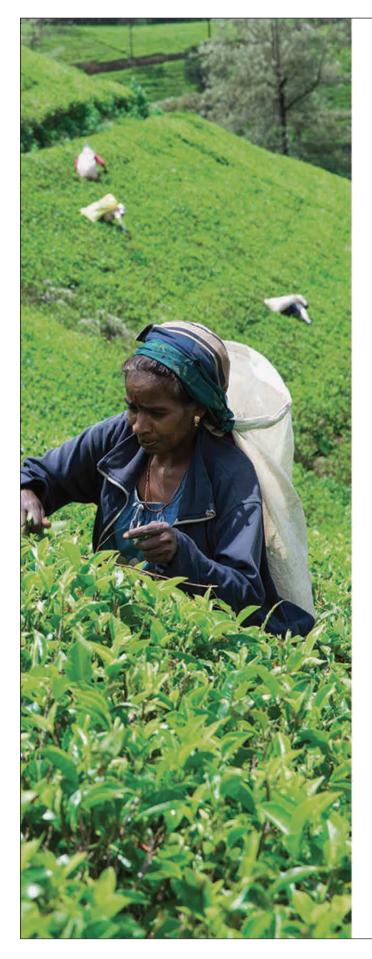


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Right from the start Jeff explained the processes available, provided comprehensive sales history of the market at Wilston, and made a strategy recommendation to go to auction and prepare the property for the best result. With family recommendations Jeff quickly adapted a new sale strategy and the rest is good history. The whole process was truly professional with total communication and personl care that Jeff portrayed at all times.

This gave Aina and I a stress free period with confidence that we were in the best of hands. Surprisingly enough, nothing was too hard for Jeff. The property presentations changed but sales material that Jeff had virtually produced fully revealed the potential of the unit. Yes, we achieved a great sales price and couldn't have wished for a better outcome."

Andy and Aina

"Jeff Smith will be my 'go to' real estate agent forever more. His decency, sincerity and real life experience before turning his fine mind to real estate, mean he'll listen and get the result you are after. When the stress of selling overwhelms, Jeff is

there to talk good sense. His calm demeanour gets the result. And that is what counts in the end.

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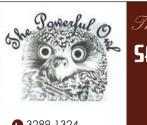
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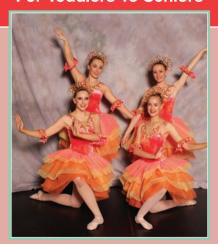


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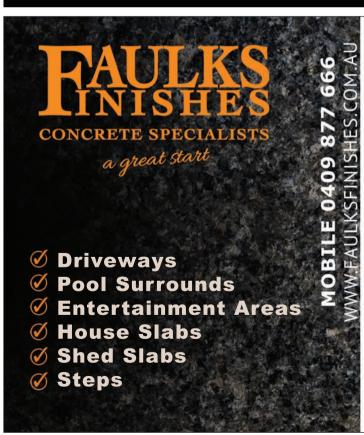


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Thank you to Jeff for all the motivation: we're very grateful to you for helping us begin the next chapter!"

- Fiona and Family

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